



**OVATION**  
Managing Mobility and More



# Safety at Rail Crossings Transportation

## USE CASE



This **F500 Top 5 Railroad** with over 29K employees, 21,000 miles of track, and thousands of mobile devices needed managed mobility expertise and custom solutions at the highest level.



In rail, maintaining **mission critical communications and a 24/7/365 support infrastructure** is paramount for safety, productivity, and customer service delivery.



This customer brought **complex mobile applications, federal regulation, diverse modes of transport, and a relentless pursuit of continuous improvement** to the table with a focus on safety.

## WHY OVATION?

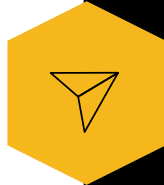
OVATION has been providing Managed Mobility Services for business of all sizes for **over 20 years**. Our **unmatched carrier domain experience** along with our **track record of solving complex wireless mobility problems** allow us to help businesses keep moving forward.

## CONTACT US

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## CHALLENGES



With pressing regulation of track and railway safety, and with hundreds of wireless billing accounts across multiple carriers, the driving need was clear. Deploying a streamlined management/ technology team to shepherd the multi-divisional needs of the railroad, optimize costs and workflows, and provide mission critical communications to staff was imperative.

## OUR SOLUTION



We placed an onsite, dedicated team of 6 staff for this client and assigned many others virtually to ensure frequent and frictionless communications were in place. Our team currently works hand-in-hand with the customer's mobile technology team to ensure deployment of all mobile devices adhere to company policies, costs are optimized, and a reporting structure includes m2m connections that are used in their positive train control systems.

## THE RESULT: \$50 MILLION SAVED plus A Great Relationship



- Cost savings of millions year over year (20 years)
- Best practices and thought leadership provided by OVATION
- Continued work on: future mobile strategy, complex mobility projects, rail safety initiatives with wireless
- Client has stated many times we make them feel like they are our only customer, an experience we strive for in all engagements

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